



## Membership Care

### Join *ETSI* now and grow your market!

By joining ETSI you will become part of one of the world's leading organizations for the development of world class ICT standards.

[www.etsi.org/membership](http://www.etsi.org/membership)  
[membership@etsi.org](mailto:membership@etsi.org)

### WHY join *ETSI*?

- > Right to participate in all **ETSI's activities**
- > Preferential access to leading-edge ICT knowledge: the latest standards, and the opportunity to meet - and influence- your customers & competitors
- > Fair & effective **IPR policy**
- > Direct insight into critical issues, including regulatory and spectrum matters, and the ability to influence them
- > Access to **ETSI's partners** around the world
- > Access to funding and technical resources

### WHO joins *ETSI*?

- > All the **"big names"** in ICT around the world: manufacturers, network operators, service providers, government ministries & regulators
- > Many **SMEs**, who find they can exist very happily within ETSI in the presence of the "big names"
- > Microenterprises, universities & research bodies increasingly find a home for themselves in ETSI
- > Companies & organizations from **all over the world** (currently more than 60 countries on 5 continents)

### WHAT does it cost?

Membership is based on an annual fee, determined by the size and nature of the member company or organization and, in the case of large companies, by their financial performance.

Special, low rates are available to SMEs, micro-Enterprises, universities, public research bodies...starting at just €2000 per year.

Whatever they pay, all of our members have equal rights of direct participation in our standards-making activities and other services.

Our working methods are designed to minimize costs and maximize efficiency.

### IF I don't join *ETSI*?

Be certain that others will!

And they will have set the agenda for evolving technologies, leaving you to follow behind.

**Stop guessing what the rules will be...  
Start shaping them yourself!**

### So, can you afford not to join?

After all, more than 700 organisations of all shapes and sizes have done the sums and decided it is worth it. As an ETSI member you will find yourself in very good company!



Whether your company is large or small, and wherever it's based, there's a place waiting for you in ETSI!

